



March 2022 Issue



## OEM Spotlight - Samsara

**Bringing Our Community Updates on New Innovations From Our OEM**

### **Partners**

[Samsara](#) and e-Mission Control have partnered to provide advanced fleet telematics data to fleets operators receiving funding from the Low Carbon Fuel Standard (LCFS) or Clean Fuels Program (CFP). Samsara has developed an integrated fleet management system that can actively monitor equipment, automate workflows, and generate EV Readiness Reports to help you decide which vehicles are best suited to be replaced with an EV.

e-Mission Control can help companies gain access to this software by leveraging LCFS incentive revenue to cover most or all of the monthly cost. If a company using Samsara's EV Readiness Reports is ready to purchase electric equipment, eMC can connect them to relevant OEMs and incentive programs to make the EV transition as streamlined as possible. To learn more about this partnership, please contact [Conner Whaley](#), eMC's Strategic Partner Manager.

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## In Case You Missed It

### CARB/DEQ Regulatory Update

On February 8th, the e-Mission Control Operations Team hosted a webinar focusing on exciting developments in the world of fleet electrification. They covered

- How your fleet may need to adapt to stay compliant with state carbon-reduction goals
- eMC's new, self-service onboarding portal
- Impact assessment of the roll out of our e-Powerment Program
- General questions about fleet electrification and the LCFS/CFP

If you would like to access the webinar playback or have any questions on the information, please feel free to reach out to our operations department at [support@e-missioncontrol.com](mailto:support@e-missioncontrol.com).



# Green Fleet Pioneer

## Highlighting the Greening Efforts of Our Partners

Just in time for Earth Day, eMC will be sending out our Green Fleet Pioneer (GFP) promotional kits to all our partners, April 19th! To help our partners communicate the importance of their participation in clean fuel program, we have developed a series of assets for our GFPs to use. It's green marketing made easy! Each partner will receive:

- Program logo they can use on marketing assets
- Pre-built social media posts
- Press release template
- Stickers for their fleet

If you would like us to send your marketing manager the GFP kit, please contact [Melody Pile](#), our Partner Success Manager.

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## My-eMC Portal

### New calculators now available

Our team has been hard at work crafting new tools in our [My-eMC](#) portal to help partners navigate their electrification journeys. If you have not checked your account recently we encourage you to take advantage of our on-road ZEV and eTRU incentive calculators, now available in your portal.

Once you see how state carbon-reduction programs can offset your total cost of ownership, we invite you to connect with our in-house Strategic Partnerships Manager to find equipment that's right for you. Simply enter basic details about your legacy vehicles in the inquiry form and our team will contact you to discuss your needs. You will then be sent a list of vetted industry-leading OEMs who understand your requirements and are ready to empower you to take your fleet electric!



## Funding Opportunities Highlight

Department of Transportation – FY 2022 Competitive Funding Opportunity: Low or No Emission Grant Program and the Grants for Buses and Bus Facilities Competitive

## Program

Department of Transportation – FY 2022 Competitive Funding Opportunity: Low or No Emission Grant Program and the Grants for Buses and Bus Facilities Competitive Program. Total funding is \$1,100,000,000 for Low-No and \$372,000,000 for Buses and Bus Facilities, with maximum awards of 80-90% of net project cost. Funds are for the purchase or lease of low or no emission vehicles that use advanced technologies for transit revenue operations, including related equipment or facilities; and to assist in the financing of capital projects to replace, rehabilitate, purchase or lease buses and related equipment, and to rehabilitate, purchase, construct, or lease bus-related facilities.....[Read More](#)

## Department of Transportation, Maritime Administration – 2022 Port Infrastructure Development Program Grants

Department of Transportation, Maritime Administration – 2022 Port Infrastructure Development Program Grants. Total funding is \$450,000,000 with maximum awards of \$1M-\$112.5M, depending on project. The Infrastructure Investment and Jobs Act authorized and appropriated \$450 million for the Port Infrastructure Development Program (PIDP) to establish a port and intermodal improvement program to improve the safety, efficiency, or reliability of the movement of goods through ports and intermodal connections to coastal seaports, inland river ports, and Great Lakes ports.....[Read More](#)

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